**CLC 11/12 Networking Process**

**Student Name:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Personal Networking**

**Knowing what you want and meeting people are critical to opening up opportunities. But it takes a certain amount of confidence and finesse to set the stage that turns an opportunity into a lucky break. It requires that you step forward and show genuine interest in the person that represents that opportunity. It requires that you share information about yourself and how your interests and aspirations align with what the person can offer. In short, it means establishing a sincere relationship so that people respect the effort that has been made and are more likely to offer their time, knowledge, and advice.**

**Think of people that you know that have careers in areas related to your interests. You will be reaching out to a variety of options, trying to get a connection and a chance to go for an informational interview (learn about their career) and to possibly complete a job shadow or voluntary work experience during this semester and beyond. This is absolutely ESSENTIAL FOR EVERY STUDENT! Job Shadow, exposure to different careers, environments, connections, advisors, good references, and adding it to your resume or application is NECESSARY**

**Family Neighbour Family Friends Parent Employer Past Employers Friends’ Family Church or Club Members Coaches People where you volunteer Website Searches Professional Organizations People you and your family do business with Class suggestions:**

**Brainstorm of possible contacts (including company)**